

grid at a glance

In this issue:



- Dentist counts
- FAQs
- National maps with network details

GRID is Now 103,000 Dentists Strong

The national Dental GRID now includes 103,378 unique dentists and 287,494 access points. For your convenience, a map and chart are included with state-by-state dentist counts. These counts will generally exceed the number of dentists in your state's Blue network alone, because additional Blue-owned networks such as the DeCare Dental Network and the UniCare network are seamlessly included.

The GRID networks are exclusively for members of participating Blue Cross and Blue Shield plans, giving our customers access to a seamless network solution encompassing all 50 states. Even better, there are no access fees between plans – creating a more competitive solution in the marketplace.

The information in this newsletter can be used in communications to your internal teams, sales force members, prospects and customers. However, any communication materials developed should have your legal and branding counsel review prior to distribution.

GRID Dental Corporation (GDC) is an independent company that provides network access to members of participating Blue Cross and Blue Shield plans; GDC is not a Blue-branded organization.



THE GRID IS ADMINISTERED BY
GRID DENTAL CORPORATION

Frequently Asked Questions

Q1. How does the GRID network work?

The GRID Dental Corporation (GDC) manages the national Dental GRID, which links the dental networks of many of the nation's Blue plans with access to additional networks in states where there are no participating Blue plan networks. Members of participating Blue plans have seamless access to GRID and GRID+ providers in all 50 states.

Q2. What is the difference between the GRID and GRID+ networks?

GRID is the deep-discount network, with 80,765 unique dentists and 232,553 access points nationwide, and average discounts of 33-36%. GRID+ is the broad-access network, with 103,378 unique dentists and 287,494 access points nationwide, and average discounts of 28-32%.

Please note that we often speak of "the GRID" in general terms. This general usage is not intended to mean only the "GRID" network, but is used to describe the Dental GRID structure and characteristics overall.

Q3. Who pays the claim if my company is based in another state?

Each plan serves its own customers, thus the home plan pays claims for its members, no matter where the member resides. The home plan accesses the GRID database to determine the correct in-network provider fee level for claim payment.

Q4. Who issues ID cards? What information will be listed on the ID cards?

Because each plan owns its own customer relationships, the home plan will issue its own ID cards for its customers. (For example, Anthem Blue Cross and Blue Shield of Kentucky would be the home plan for a group based in Kentucky, no matter where the member lives, and would issue ID cards for the group's members.) Either GRID or GRID+ may appear on the back of the ID card, along with the customer service phone number of the Blue home plan. This is to ensure the member and dentists across the country recognize members from participating Blue plans, and the member and provider know to call the home plan for member service.



STATE	GRID+ Unique Dentists	GRID+ Access Points	GRID Unique Dentists	GRID Access Points
AK	40	46	31	37
AL	431	1,569	258	1,338
AR	1,204	4,494	1,194	4,471
AZ	2,958	9,325	2,823	8,818
CA	14,931	32,503	11,762	27,800
CO	2,294	6,398	1,586	3,383
CT	2,357	6,087	1,914	5,418
DC	543	1,115	496	1,050
DE	86	143	72	126
FL	5,940	29,783	5,234	26,087
GA	2,244	7,856	1,777	6,316
HI	176	311	115	217
IA	1,584	2,935	674	1,447
ID	940	1,584	906	1,526
IL	3,413	7,729	2,289	5,185
IN	2,136	5,045	1,528	3,843
KS	1,214	1,842	816	1,270
KY	1,891	5,795	1,151	3,625
LA	343	708	206	466
MA	5,221	11,871	5,043	11,385
MD	3,857	7,352	3,504	6,708
ME	237	527	143	289
MI	1,865	4,519	1,151	3,000
MN	1,287	12,663	1,158	12,434
MO	2,047	3,431	1,569	2,736
MS	154	286	78	193
MT	32	65	24	55
NC	1,954	8,314	1,855	7,871
ND	390	541	390	541
NE	1,007	1,728	1,007	1,727
NH	224	444	117	267
NJ	5,017	12,492	3,090	8,891
NM	418	1,625	292	1,236
NV	492	769	238	388
NY	7,025	11,919	4,821	7,827
OH	3,169	8,565	2,147	6,097
OK	562	1,607	406	1,125
OR	774	3,167	439	2,495
PA	4,049	11,366	3,355	9,652
RI	596	1,031	577	984
SC	1,007	3,484	952	3,331
SD	27	53	15	41
TN	2,474	5,279	2,389	4,856
TX	5,773	28,731	4,754	22,713
UT	901	1,456	536	979
VA	3,959	8,186	3,357	6,729
VT	327	481	315	463
WA	1,468	3,162	797	1,992
WI	1,963	6,529	1,105	2,617
WV	149	315	82	241
WY	228	268	227	267
Total:	103,378	287,494	80,765	232,553

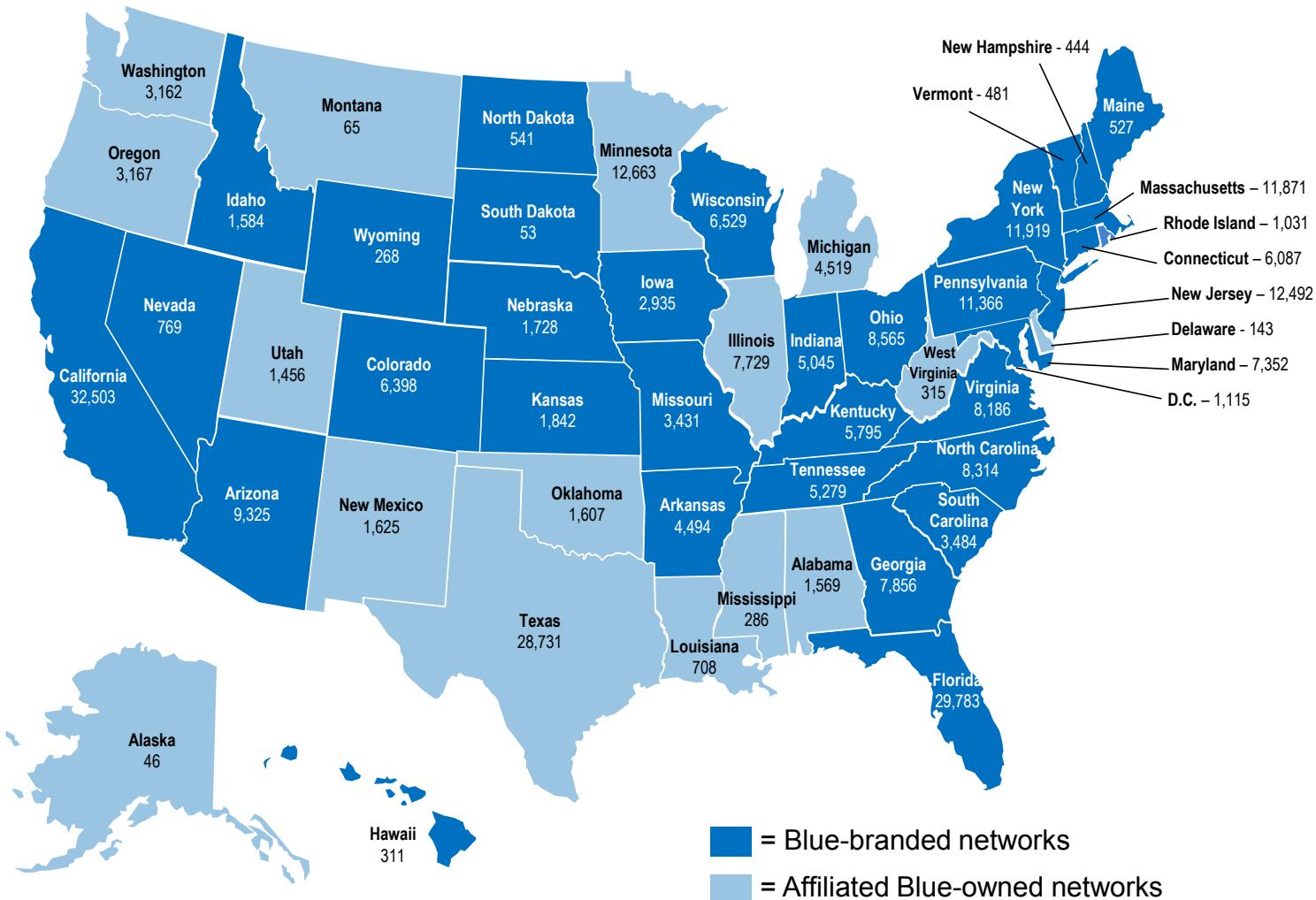
State level unique counts are based on unique combinations of license number, license state, provider NPI

The chart on the left lists GRID and GRID+ unique dentists and access points as of March 20, 2018.

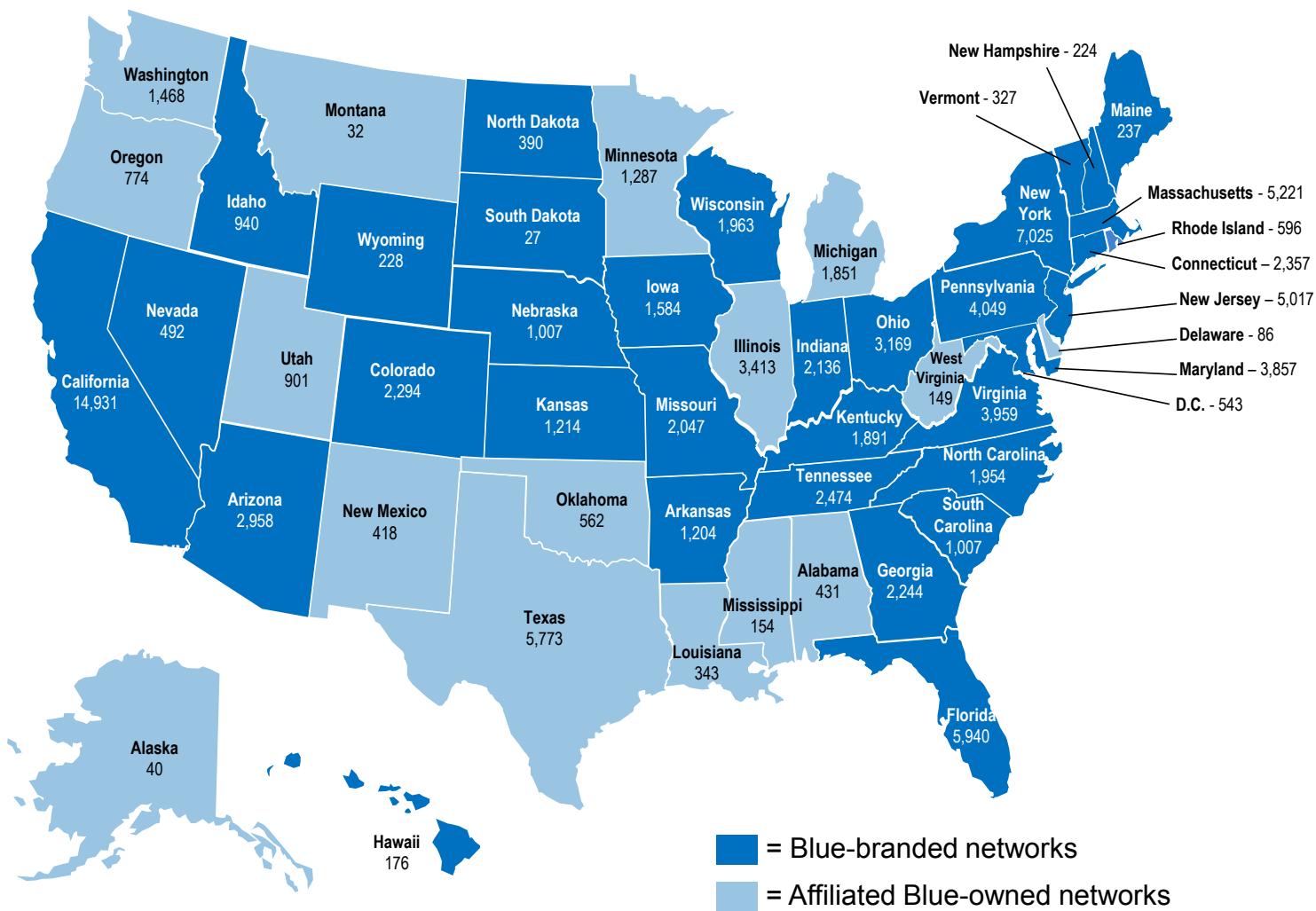


THE GRID IS ADMINISTERED BY
GRID DENTAL CORPORATION

As of March 20, 2018, GRID+ has 287,494 Access Points



As of March 20, 2018, GRID+ has 103,378 Unique Dentists



Requests

If you have membership numbers you're able to share, new customer names or article ideas, please send them our way. Send your news to Heather Hofmeister, heather.hofmeister@decare.com.